



inlingua®

Washington DC

Inlingua, Washington DC (“IDC”) is pleased to announce its acquisition by **Titanium, LLC**, Mr. Adam McKay, chairman and CEO.

Established in 1986, **IDC** is part of the Inlingua International network, the world’s largest association of independent language schools. Inlingua International was founded in 1968 in Berne, Switzerland by former Berlitz Corporation executives. Today, there are approximately 350 licensed Inlingua centers in over 44 countries.



IDC has established partnerships with universities, colleges and international organizations. Students travel from around the world to study English in IDC’s Rosslyn, VA location. In addition to its teaching activities, **IDC** is a certified testing center for the Cambridge, TOEFL, TOEIC and IELTS English language proficiency exams. As one of the leading privately-owned centers in the Inlingua network, **IDC** generates approximately \$5 million in annual revenues.

Prior to acquiring **IDC**, Mr. McKay was the managing director of Global Go, Inc. Global Go provided logistical support for the Olympics in Vancouver, London and Sochi, as well as the 2014 World Cup in Brazil. The company also supported NATO operations in Afghanistan. Mr. McKay is excited to lead **IDC** and is confident that his experience and world-wide outlook will help IDC continue to grow and expand its international reach.

Prime Investments Business Brokers and M&A Advisors acted as intermediary in the transaction. Prime represents business owners in Pennsylvania, Maryland, Virginia, and Washington, DC. Prime’s no-upfront fee policy, unusual in the M&A community, has proved attractive to business owners throughout the mid-Atlantic region.